# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 8-K

**Current Report** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): 03/22/2007

# **CECO ENVIRONMENTAL CORP**

(Exact name of registrant as specified in its charter)

**Commission File Number: 0-7099** 

DE (State or other jurisdiction of incorporation) 13-2566064 (IRS Employer Identification No.)

**3120 Forrer Street, Cincinnati, OH 45209** (Address of principal executive offices, including zip code)

(416) 593-6543 (Registrant s telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition

On March 22, 2007, the registrant issued a press release announcing its financial results for its fourth quarter and the year ended December 31, 2006. A copy of the press release is attached as Exhibit 99.1 to this current report.

The information in this Item 2.02, and Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits

99.1 Press Release issued March 22, 2007

## Signature(s)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# CECO ENVIRONMENTAL CORP

By: /s/ Dennis W. Blazer

Dennis W. Blazer CFO and Vice President-Finance and Administration

Date: March 23, 2007

Exhibit Index

Exhibit No.DescriptionEX-99.1Press Release

#### NASDAQ:CECE

NEWS RELEASE

# CECO ENVIRONMENTAL REPORTS FOURTH QUARTER AND 2006 RESULTS

## Fourth Quarter Revenue increases 80% Full Year Operating Income increases 72%

**NEW YORK, March 22, 2007 - CECO Environmental Corp.** (NASDAQ:CECE), a leading provider of industrial ventilation and pollution control systems today announced record fourth quarter and full year results for the period ended December 31, 2006.

# Financial highlights for the fourth quarter of 2006 compared to the fourth quarter of 2005 included:

- Net sales increased \$18.5 million or 80% from \$23.0 million to \$41.5 million;
- Gross profit increased \$2.2 million or 36% from \$6.0 million to \$8.2 million;
- Operating income increased 20% from \$2.0 million to \$2.4 million;
- Net income increased \$1.6 million compared to a loss of \$393,000 in Q42005;
- Earnings per diluted share were \$.09 compared to a loss of \$0.04 per diluted share.

#### Financial highlights for the fiscal year ended December 31, 2006 compared to the fiscal year ended December 31, 2005 included:

- Net sales increased 66% from \$81.5 million to \$135.4 million;
- Gross profit increased 42% or \$7.1 million from \$17.0 to \$24.1 million;
- Operating income increased 72% from \$3.5 million to \$6.0 million;
- Net income increased \$3.5 million from a loss of \$435,000 to \$3.1 million;
- Earnings per diluted share were \$.24 compared to a loss of \$0.04 per diluted share;
- Backlog increased more than three-fold to \$97.0 million.

Chairman and CEO, Phillip DeZwirek, stated, "We are delighted to have concluded the best year in CECO history. We exceeded our internal targets for the fourth quarter and the year."

Mr. DeZwirek continued, "These significant achievements are the result of the continued execution of our operating strategy which involves horizontally expanding our scope of products and services through selective acquisitions and the formation of new business units that are then vertically integrated into our growing family of turnkey system providers. Our recent acquisition of Effox, as well as the addition of H.M. White and the formation of CECO Energy Management demonstrate our commitment to our ongoing strategy of becoming the leading turnkey solution provider to the industrial ventilation and pollution control system marketplace. We believe our capabilities are unique and are increasingly gaining recognition in the marketplace. By being a one-stop shop for our customers, we greatly simplify our customers' experience and provide them access to a broad selection of products and services to meet their needs. We believe this enhances our overall customer relationships and provides a competitive advantage in our markets."

"Our company is unique in our industry because, while we will always have competition in each part of our business, no one competitor can do all that we can do ... and the gap is widening."

Net sales for the fourth quarter, and full year 2006, increased 80% to \$41.5 million and 66% to \$135.4 million, respectively. The rapid year-over-year growth in net sales was attributable to growth across all of our products and services. Most notably, we experienced a large increase in turnkey system and equipment sales into the rapidly expanding ethanol industry and saw a positive impact from the addition of H.M. White.

"We expect this growth to continue in the future as customers continue to look for a complete one-stop solution provider. Since the end of the year, we have continued to receive strong order flow and have received bookings of over \$42.5 million through March 21, 2007", said Rick Blum, President and Chief Operating Officer."

Gross profits increased significantly in the fourth quarter and for the full year 2006. Gross profits in the fourth quarter increased 36.2% to \$8.2 million and 41.7% for the full year 2006 to \$24.1 million. However, the decrease in gross margin as a percent of net sales was primarily the result of a change in product mix related to the significant increase in turnkey system sales. We now have a more diverse family of product and service lines that serve a much broader range of customers with expected margins within those markets that are typically lower than our historical business. Our strategy is to continue to pursue business opportunities that continue to enhance our overall profitability. Going forward we expect fluctuations in gross margin to continue to be driven by our mix of products and services in any given quarter.

Operating income was \$2.4 million, or 5.9% of net sales, for the fourth quarter 2006 and \$6.0 million, or 4.5% of net sales, for the full year ended 2006. The year over year increases in operating income and operating margin are areas of focus for us. The increase in operating margin is a result of our ability to leverage our current base of fixed operating costs, partially offset by an underperforming project, as previously reported, which eroded our full year 2006 improvement by nearly 1.0%.

"Our fiscal year ended 2006 was very strong and with our robust year-to-date bookings and the addition of Effox in February, which increased our presence in the Power Industry, we anticipate that 2007 will be another strong year of growth for the company", said Mr. DeZwirek.

CECO will host a conference call on Tuesday, March 27, 2007 at 4:30 p.m. EDT to review its financial results for the fourth quarter and full year 2006. Additional details, including the call in number, will follow in a separate press release.

# ABOUT CECO ENVIRONMENTAL

CECO Environmental Corp. is North America's largest independent air pollution control company. Through its eight subsidiaries — Busch, CECOaire, CECO Filters, CECO Abatement Systems, kbd/Technic, Kirk & Blum, H. M. White, Inc. and Effox,—CECO provides a wide spectrum of air quality services and products including: industrial air filters, environmental maintenance, monitoring and management services, and air quality improvements systems. CECO is a full-service provider to

the steel, military, aluminum, automotive, ethanol, aerospace, electric power, semiconductor, chemical, cement, metalworking, glass, foundry and virtually allindustrial process industries.

For more information on CECO Environmental please visit the company's website at http://www.cecoenviro.com/

Contact: Corporate Information Phillip DeZwirek, CECO Environmental Corp. Email: investors@cecoenviro.com 1-800-606-CECO (2326)

# CECO Environmental

Condensed Consolidated Statement of Operations (In thousands, except share and per share data) (unaudited)

		Three months ended				Twelve months ended			
	1	12/31/2006		12/31/2005		12/31/2006		12/31/2005	
Net sales	\$	41,498	\$	23,009	\$	135,359	\$	81,521	
Cost of sales		33,278		16,974		111,261		64,521	
Gross Profit		8,220		6,035		24,098		17,000	
Selling & Administrative		5,422		3,708		16,822		12,308	
Depreciation & amortization		351		291		1,229		1,167	
Operating income		2,447		2,036		6,047		3,525	
Other income (expense)		109		(703)		812		(900)	
Interest (expense)		(440)		(597)		(1,997)		(2,413)	
Income (loss) before tax		2,116		736		4,862		212	
Income tax expense		915		1,129		1,768		647	
Net income (loss)		1,201		(393)		3,094		(435)	
Per share data									
Net income (loss) per basic share	\$	.10	\$	(0.04)	\$	.27	\$	(0.04)	
Net income (loss) per diluted share	\$	.09	\$	(0.04	\$	.24	\$	(0.04)	
Weighted average shares outstanding									
Basic	1	11,482,997		9,993,260		11,260,459		9,993,260	
Diluted	13	13,173,862		9,993,260		12,890,401		9,993,260	

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All forward-looking statements are subject to certain risks, uncertainties and assumptions. These risks and uncertainties, which are more fully described in CECO's Annual and Quarterly Reports filed with the Securities and Exchange Commission, include changes in market conditions in the industries in which the Company operates. Should one or more of these risks or uncertainties materialize, or should the assumptions prove incorrect, actual results may vary in material aspects from those currently anticipated.